## **BUSINESS PROFILE**







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## INTRODUCTION



Union Meat Group is a leading global company specializing in the meat industry. With a commitment to excellence, innovation, and customer satisfaction, we have established ourselves as a trusted partner in the global market. Our group comprises four subsidiaries, each offering specialized services to cater to the unique needs of our clients.

## **COMPANY OVERVIEW**

Union Meat Group was founded with a vision to revolutionize the meat industry by providing superior quality products and comprehensive logistics solutions. Over the years, we have grown into a global powerhouse, with a presence in multiple countries and a diverse range of clients across various sectors.

## MISSION, VISION & CORE VALUES



#### **Mission Statement**

To deliver exceptional meat products, food solutions, and comprehensive logistics services that empower businesses to



thrive in a dynamic global marketplace. We aim to exceed customer expectations by offering tailored solutions, innovative approaches, and a seamless end-to-end experience.



#### **Vision Statement**

To be recognized as the world's leading meat company, setting new benchmarks for quality, reliability, and efficiency.



#### **Core Values**

We are committed to upholding the highest standards of ethics and professionalism. We prioritize quality in every aspect of our operations, from livestock farming and processing to manufacturing and distribution. Additionally, we are dedicated to environmental sustainability, implementing practices that minimize our ecological footprint.







### **GROUP BRANDS**



**Cattle and Small Stock Slaughtering:** Union Meat Abattoir is our subsidiary that specializes in meat processing. Equipped with state-of-the-art facilities and adhering to stringent quality standards, we process various types of meat into premium cuts and products. Our expertise in meat processing techniques ensures that our products maintain their quality.

Contract Slaughtering & Dressing of Carcasses

Offal & By-Products Processing

- 😤 🛓 Cold Transport Services
- Packaging & Labelling Services



Food Products Manufacturing and Distribution: UMA Foods Ltd. combines traditional craftsmanship with modern techniques to ensure the production of premium meat products. Our highly skilled team of professionals, including experienced butchers, quality control experts, and food technologists, meticulously handle each step of the production process. From selecting the finest cuts of meat to employing advanced processing methods, we strive for perfection at every stage, resulting in products that meet the exacting standards of international markets.

Further Processing & Distribution of Meat Products



- 🕐 Meat Packaging & Labeling
- Global Distribution Network



### **GROUP BRANDS**



Livestock Farming and Management: Union Ranches Africa specializes in livestock farming and management. We operate large-scale ranches where we breed and raise healthy livestock under optimal conditions. Our focus is on ensuring animal welfare, sustainable farming practices, and the production of high-quality meat products. We employ advanced techniques and expert knowledge to maintain the health and productivity of our livestock.

Livestock Farming & Management





Animal Welfare Practices

- Production of High-Quality Cattle



Logistics & Transportation: Nippon Logistics & Cargo Handling Co. is our subsidiary dedicated to logistics and transportation services. We provide end-to-end solutions for the efficient movement of meat products and related goods. Our services include warehousing, inventory management, freight forwarding, customs clearance, and secure transportation. With a focus on reliability and timely delivery, we optimize the supply chain to meet the unique requirements of our clients.

🛄 Logistics & Transportation Services

- 🛪 Secure Transportation
- 🧯 🔰 Warehousing & Inventory Management
- 🚉 Customs Clearance



## **SUSTAINABILITY INITIATIVES**

At Union Meat Group, we prioritize sustainability in our operations and take proactive measures to minimize our environmental impact and promote responsible practices. Our commitment to sustainability is reflected across our value chain, from livestock farming to meat processing, distribution, and logistics.



#### **Responsible Farming Practices**

Through Union Ranches Africa, our subsidiary, we prioritize responsible and ethical farming. Our livestock enjoys spacious and natural habitats, meeting strict animal welfare standards and promoting their health and well-being in stress-free conditions.





#### Environmental Stewardship

We practice sustainable land and resource management in farming, which involves responsible water use, soil conservation, and biodiversity preservation. We also seek renewable energy options to reduce reliance on non-renewable resources.



#### Resource Efficiency in Processing

In our subsidiary, Union Meat Abattoir, we prioritize resource efficiency, waste reduction, and eco-friendly solutions. Advanced technologies and processes minimize energy use, optimize water usage, and ensure responsible waste management to reduce our environmental impact.



#### Sustainable Ingredient Sourcing

Our food subsidiary, UMA Foods Ltd., strongly emphasizes sustainable ingredient sourcing. We partner with suppliers who share our commitment to supporting ecosystems and local communities.



#### **Eco-Friendly Logistics**

Through our subsidiary, Nippon Logistics & Cargo Handling Co., we actively reduce our carbon footprint in transportation and logistics. We optimize routes, use eco-friendly methods, invest in fuel-efficient vehicles, and implement driver training to boost efficiency and cut emissions.

## **COMPETITIVE ADVANTAGE**

Union Meat Group maintains a competitive advantage in the industry through several key factors including:



#### **Quality Assurance**

We prioritize the highest standards of quality throughout our operations. From the selection of livestock to meat processing, packaging, and distribution, we maintain rigorous quality control measures to ensure the consistent delivery of premium products to our customers.



#### Vertical Integration

Union Meat Group's vertical integration across the value chain enables us to maintain control over every stage of production. This integration ensures quality, efficiency, and traceability while minimizing reliance on external parties. It allows us to respond swiftly to market demands and maintain a competitive edge.



With our diverse range of meat products, Union Meat Group caters to a wide customer base, including retailers, wholesalers, and foodservice providers. Our extensive product portfolio allows us to meet the diverse needs and preferences of our customers, giving us a competitive edge in the market.



## **COMPETITIVE ADVANTAGE**



#### Innovation and Research

We continuously invest in research and development to innovate and introduce new products, processes, and technologies. By staying at the forefront of industry advancements, we can adapt to evolving consumer trends and preferences, giving us a competitive advantage in the market.



#### Strong Distribution Network

Union Meat Group has established a robust distribution network that spans domestic and international markets. Our extensive reach and efficient logistics capabilities enable us to deliver products promptly, ensuring customer satisfaction and maintaining a competitive position in the industry. With a global presence and a dedication to excellence, we continue to expand our footprint and serve customers worldwide.



#### Sustainability Leadership

Our strong commitment to sustainability distinguishes us from competitors. By prioritizing responsible farming practices, environmental stewardship, and sustainable sourcing, we differentiate ourselves as an environmentally conscious and socially responsible company.



## **SUSTAINABILITY EXCELLENCE**

Union Meat Group's sustainability initiatives and competitive advantage combine to position us as a leading player in the meat industry. Through our focus on sustainability and continuous improvement, we strive to meet customer expectations, drive industry innovation, and contribute to a more sustainable future.



#### Infrastructure and Technology

Union Meat Group has made substantial investments in infrastructure and technology to support our operations. We have state-of-theart processing facilities, cold storage warehouses, and a modern transportation fleet. Additionally, we leverage cutting-edge technology solutions to enhance productivity, track shipments, and ensure realtime visibility across the supply chain.



#### Industry Expertise

With years of experience in the meat industry, Union Meat Group has developed a deep understanding of market trends, consumer preferences, and regulatory requirements. Our industry expertise enables us to anticipate challenges, identify opportunities, and provide strategic guidance to our clients. We stay at the forefront of industry advancements to deliver innovative solutions that drive growth and success.





#### **Quality and Compliance**

Union Meat Group is committed to delivering products and services of the highest quality while complying with relevant industry standards and regulations. We adhere to strict quality control measures throughout our operations, ensuring that every product meets or exceeds the established quality benchmarks. Our commitment to quality and compliance is paramount in building trust and long-term partnerships with our clients.



#### Team and Expertise

Union Meat Group's success is driven by our team of dedicated professionals. We have a highly skilled workforce with expertise across various domains, including meat processing, logistics, supply chain management, and quality assurance. Our team's collective knowledge and experience enable us to deliver exceptional products and services, meeting and exceeding client expectations.



### **CONTACT US**

At Union Meat Group, we are committed to delivering exceptional service and support. Whether you have questions, need assistance, or wish to learn more about our offerings, our team is here to help.



#### **General Queries**

For any general questions or inquiries, please contact us at:

info@unionmeatgroup.com

#### **Booking Inquiries**

For reservations and booking-related questions, please contact us at:

sbooking@unionmeatgroup.com

#### **Sales Queries**

Interested in our products or services? Our sales team is ready to assist you:

sales@unionmeatgroup.com

#### **Finance and Payment Queries**

For billing, payments, or any finance-related matters, please reach out to:

payments@unionmeatgroup.com

#### Customer Support

Our customer support team is dedicated to ensuring your experience with us is

seamless. For general assistance:

#### support@unionmeatgroup.com

We value your business and look forward to assisting you. Our team is available during standard business hours and strives to respond to all inquiries promptly.

#### f 🞯 🛞 in @unionmeatgroup

#### •

Wing B, Second Floor, Golden Jubilee Towers, Ohio Street, Dar es Salaam, Tanzania

Vigwaza, 8MQ94+Q53 Kwalaza, Pwani Region, Tanzania

910 James Gichuru, James Gichuru Rd., Nairobi, Kenya





#### UNION MEAT ABATTOIRS LIMITED

Block B plot 10 Kwanzoka Village, Vigwanza Ward, Chalinze District, Pwani Region P.O Box 9104-Dar-Es salaam, United Republic of Tanzania

Bureau Veritas Certification Holding SAS - UK Branch certifies that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below

#### ISO 22000:2018

Scope of certification

Receiving and Slaughtering of (Cattle, Sheep and Goats), packaging and Dispatch of Chilled and Frozen Meat (beef, lamb / mutton and chevon)

Product category: C0 - Animal Primary conversion

Original Cycle Start Date:		25-09-2024
Expiry date of previous cycle:		NA NA
Certification / Recertification Audit of	late:	04-09-2024
Certification / Recertification cycle s	tart date:	25-09-2024
Subject to the continued satisfactory Management System, this certificate	expires on:	24-09-2027
Certificate No.: KE003822	Version: 1	Issue date: 25-09-2024



Certification body address: 5th Floor, 66 Prescot Street, London E1 8HG, United Kingdom

Local Office: Delta Corner, Tower A-5th Floor, Waiyaki Way, Westlands, P.O. Box 34378-00100 Gpo, Nairobi, Kenya

Further clarifications regarding the scope of this certificate and the applicability of the management system requirements may be obtained by consulting the organisation.

To check this certificate validity please call: +254 20 3669000

Certificate Template ISO 22000:2018 UKAS Cat A B C D E F G I K rev 1.5

HCC EAST AFRICAN HALAL CONFIRMATION CENTER- LIMITED PANESAR CENTER, 4° Floor- R 401 MOMBASA ROAD P.O.BOX 8992-00100 NAIROBI- KENYA Registration No. PVT-6LUYBYA Tel: +254 722 419794 E-mail: Kenya@halalcorrect.com Website: www.HalalCorrect.com

مركز شرق إفريقيا لتأكيد اللحوم الحلال

EAST AFRICAN HALAL CONFIRMATION CENTER- HCC



#### شهادة حلال

#### HALAL CERTIFICATE for Company Registration

x x x x x x x x

No. CCK0507- 20220722

We hereby declare that the Foundation of Halal Correct Certification/TQHCC has granted the following approval to:

**Company:** 

UNION MEAT ABATTOIR LIMITED P.O BOX 9104. DAR ES SALAAM, TANZANIA REGISTRATION NO: TZ021

Recognition category:

SLAUGHTERING AND MEAT PROCESSING FOR BEEF, LAMB & CHEVON

**Certification scope:** 

This company received recognition in accordance with Halal certification procedures of HCC EAST AFRICAN HALAL CONFIRMATION CENTER LIMITED and the international standards:

#### UAE.GSO 2055-2:2016 / OIC/SMIIC 1: 2015

Important note:

This certificate is for the company recognition and is not valid as Halal products or Halal export certification. For the list of approved products, see the accompanying Halal product certificate with appendix.

A separate Halal certificate is required for each batch of meat.

Validity : This Company Halal certificate is valid until 15 SEPTEMBER 2025 Issue date : 15 SEPTEMBER 2024.

الهيئة الخاصة بالتدقيق و المراقبة Chairman of the Foundation Halal Correct Certification Mr. Abdulfatteh Ali-Salah







المثرية العام على المراقبة Director من من من المراقبة HCC EA HAL AL CONTIRMATION CENTER Ltd. Mr. Hussein Mukter Haji Mohamed

HCC EAST AFRICAN HALAL CONFIRMATION CENTER- Ltd. Registration No. PVT-6LUYBYA PO.BOX 8992-00100 NAIROBI- KENYA

يمنع إستعمال هذه الشهادة في المطاعم و المحلات التجارية بدون ترخيص رسمي من إدلوة المؤسسة. It is not not allowed to use this Halal certification by shops/restaurants without permission of Halal Correct.

Copyright 2021 / Halal Correct Certification ©

V

## UNITED REPUBLIC OF TANZANIA MINISTRY OF LIVESTOCK AND FISHERIES

Telegram: 'Mifugo" Tel: +255 26 2322610 Fax: +255 26 2322613

In reply please quote Ref. No. AC.17/290/01 /40



Government City Mtumba, Ulinzi Street, P. O. Box 2870, DODOMA.

28<sup>th</sup> June, 2024

UNION MEAT ABATTOIR, VIGWAZA CHALINZE P, **PWANI.** 

> RE: <u>ANIMAL WELFARE CERTIFICATE FOR UNION SLAUGHTER</u> <u>HOUSE/ABATTOIR FOR THE PERIOD OF 2024 - 2025</u>

Please refer to the subject above.

2. In response to your request for the Animal Welfare Certificate, your facility was inspected for compliance to Animal Welfare standards for humane slaughter and have met all the required standards as set out in The Animal Diseases Act No. 17 of 2003 and its Regulations of 2007 and The Animal Welfare Act No. 19 of 2008 section 29 - 31 and its Regulations.

3. Based on recommendations from the inspection team, I hereby grant you a **Certificate of Animal Welfare** to your slaughter facility. The certificate will be valid for one year from **28<sup>th</sup> June**, **2024 to 27<sup>th</sup> June**, **2025** as long as your facility maintains the standards for humane slaughter as outlined in the above mentioned Acts and Regulations.

4. The slaughter facility will be subject to annual and *ad hoc* inspection for compliance to Animal Welfare standards for humane slaughter.

## Dr. S.B. Ndibalema For: DIRECTOR OF VETERINARY SERVICES





## THE UNITED REPUBLIC OF TANZANIA

## **BUSINESS LICENCE**

## B.L.No: 20000056665

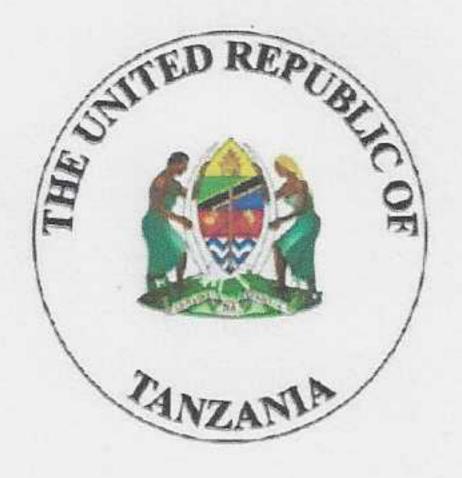
The Business Licensing Act No. 25 of 1972 (R.E. 2002)

## 1. Issuing office : BUSINESS REGISTRATIONS AND LICENSING AGENCY

- 2. Tax Identification Number: 155-567-481
- 3. Licence issued to: Union Meat Abattoirs Limited for the Business of : Processing Of Meat
- 4. Business Location

Region:PwaniDistrict:Chalinze District CouncilWard:VigwazaStreet:Kwazoka

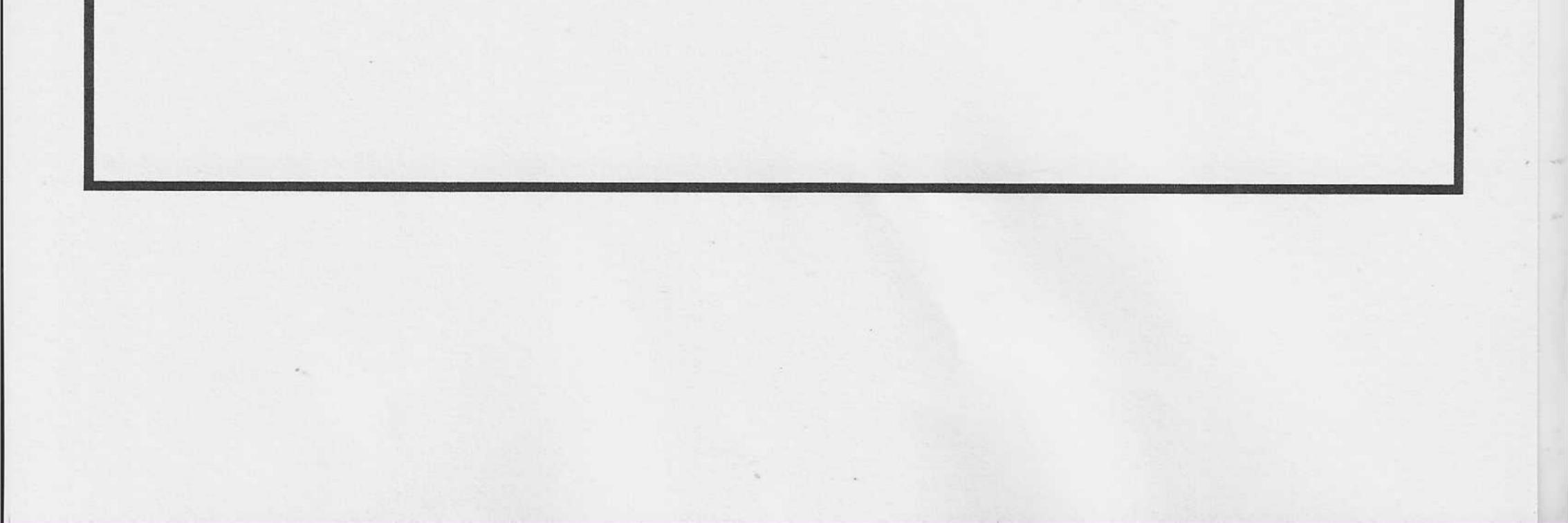
- 5. Principal/Branch: Principal
- 6. Amount of fee paid: TZS 600000 Receipt No: 5059018 on: 16/10/2023
- 7. Renew of Licence No: 20000037355 Dated: 03/10/2022
- 8. Date of Issue: 16/10/2023 Expiring date: 03/10/2024

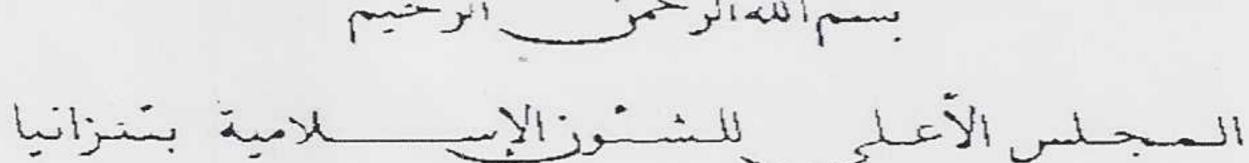




This digital copy does not require a signature authority

NOTE - This Business Licence must be kept in a conspicuous position at the principal place of business . Any change in the particulars originally registered must be notified to the Licence Issuer.







BARAZA KUU LA WAISLAMU TANZANIA (THE NATIONAL MUSLIM COUNCIL OF TANZANIA)



## MKOA WA PWANI

(By the mandate of BAKWATA Constitution Part Three Article 49 section 5.)

Certificate No. BWT.PW.HI. Na. 0004

CERTIFICATE OF COMPLIANCE FOR HALAL SLAUGHTERING REQUIREMENTS

## THE NATIONAL MUSLIM COUNCIL OF TANZANIA PWANI REGION

## CERTIFIES THAT

## UNION MEAT ABBATTOIRS LIMITED

Has been inspected by the Muslim Council of Tanzania Pwani Region to signify compliance with halal slaughtering requirements of cows, goats and sheep and that the abattoir has been inspected and the slaughtering process has been inspected and all meet the requirements of the Islamic Law.

This certificate is for halal slaughtering of all COWS, GOATS and SHEEP at the company abattoir. The validity of this certificate shall be for a period of one year starting from 01/07/2024 to 30/06/2025.

GIVEN at Kibaha under my hand this 30<sup>th</sup> Day of June 2024

Sheikh Khamis Abbas Mtupa PWANI REGIONAL SHEIKH

GN. No. 349



THE UNITED REPUBLIC OF TANZANIA

ENVIRONMENTAL IMPACT ASSESSMENT

# Certificate

[Section 92(1) of the Environmental Management Act NO.20 of 2004]

Registration No. EC/EIA/2022/1535

This is to certify that

M/S

of

UNION MEAT ABATTOIRS DEVELOPMENT

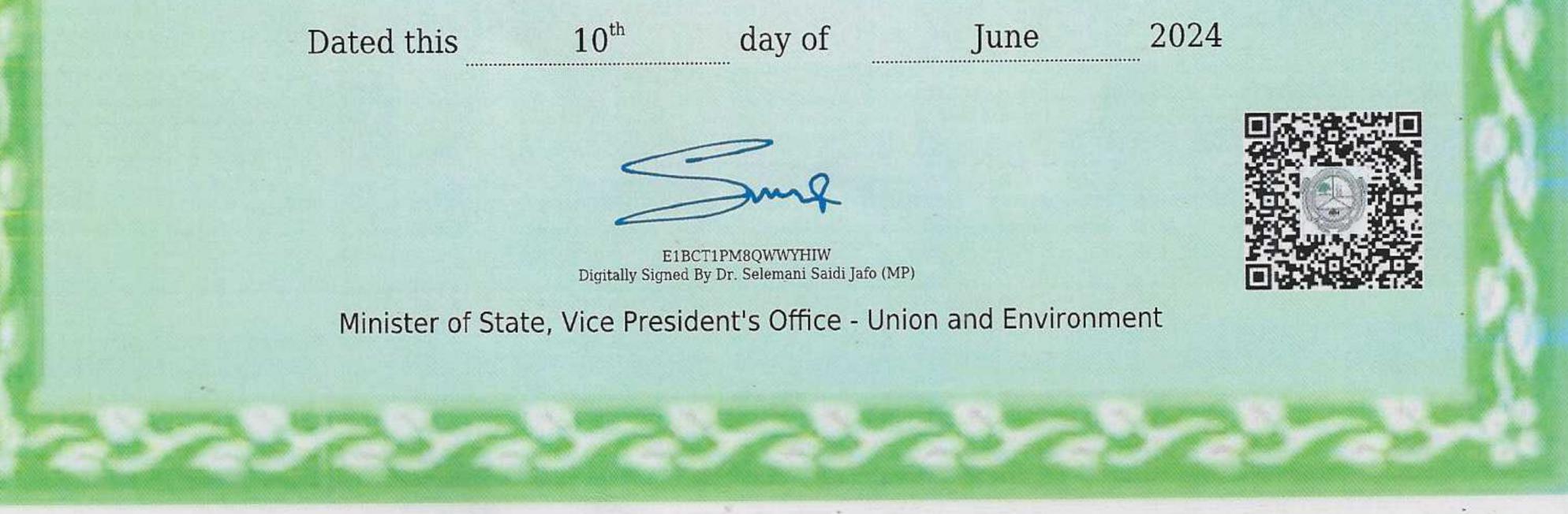
### P.O. BOX 9004, DAR ES SALAAM

has this day been granted an Environmental Impact Assessment Certificate for the proposed project/activity titled ESTABLISHMENT OF SLAUGHTER HOUSE FACILITY

to be implemented/carried out at PLOT NO. 11&12, BLOCK 'B', KWAZOKA VILLAGE, VIGWAZA WARD, CHALINZE DISTRICT IN PWANI REGION

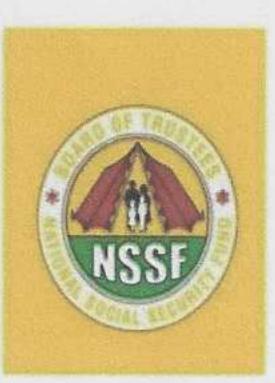
This certificate shall remain in force during the whole lifecycle of this specific project unless henceforth revorked or suspended.

General condition and terms attached to this certificated are set out herein behind and specific conditions are annexed.





## THE UNITED REPUBLIC OF TANZANIA **NATIONAL SOCIAL SECURITY FUND**



## **CERTIFICATE OF REGISTRATION**

## **REGISTRATION NO 1048257**

This is to certify that

**UNION MEAT ABATTOIRS LIMITED** 

Has been registered with National Social Security Fund as a Contributing Employer in

accordance with Section 11 of the NSSF Act [Cap. 50 R.E. 2018]

Given under my hand and seal of the National Social Security Fund

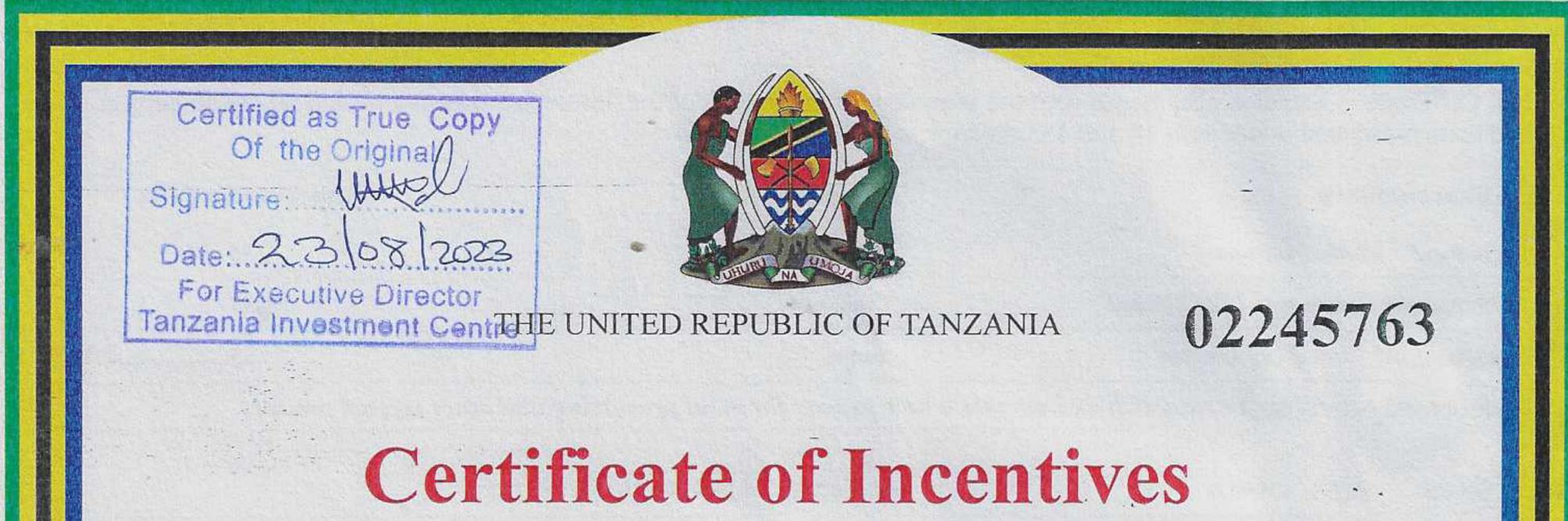
This Day 05-Mar-2024

Mwamini J. Malemi

Masha J. Mshomba

## **Chairperson - NSSF Board of Trustees**

### **Director General - NSSF**



(Section 19 of the Tanzania Investment Act, 2022)

No: 20225763

## This is to certify that

### UNION MEAT ABATTOIRS LIMITED

## P.O.BOX 9104

of address ...

### DAR-ES-SALAAM

has been granted a Certificate of Incentives to invest in a new Project. This Certificate replaces the previous one No. 20225763 issued on 20/07/2022 due to amendment on Project location

PROJECT NAME - ANIMAL HUSBANDRY AND MEAT PROCESSING

Which is located at PLOT NO. 11 & 12 BLOCK 'B' VIGWAZA, CHALINZE

## **KIBAHA-PWANI**

Eurther particulars required by Section 19 of the Tanzania Investment Act are set out overleaf

**Executive Director** 

en

alen

CTP

Tanzania Investment Centre P.O.Box 938, Dar-es-salaam

20 August, 2023 Dated:



## TANZANIA MEAT BOARD

Certificate of retention of registration of a Meat Industry Stakeholder Issued under section 17 (1) - (3) of the Meat Industry Act No. 10 of 2006 Registration No: TMB.RREG.SLE 06/07/2024 This is to certify that UNION MEAT ABATTOIRS LIMITED residing at farm/Plot No. PLOT 12,BLOCK B Block No. ...... Holder of TIN No 155567481

Street/Village Kwazoka Ward Vigwaza

District Chalinze Region Pwani

has **Retained** his/her registration (**TMB.REG.SLE 00068/10/2023**) by the Tanzania Meat Board as a **Abattoir** 

with effect from 30<sup>th</sup> day of June, 2024 and the retention shall

remain valid until 30<sup>th</sup> June, 2025.

John Lucas Chassama Registrar-Tanzania Meat Board







## **TANZANIA MEAT BOARD**

**Certificate of retention of registration of a Meat Industry Stakeholder** Issued under section 17 (1) - (3) of the Meat Industry Act No. 10 of 2006 Registration No: TMB.RREG.EX 0006/07/2024

This is to certify that UNION MEAT ABATTOIRS LIMITED

residing at farm/Plot No. PLOT 12, BLOCK B Block No. ...... Holder of TIN No 155567481

Street/Village Kwazoka Ward Vigwaza

District Chalinze Region Pwani

has Retained his/her registration (TMB.REG.EX 0004/10/2023) by the Tanzania Meat Board as a MEAT EXPORTER

with effect from 30th day of June, 2024 and the retention shall

remain valid until 30<sup>th</sup> June, 2025.

John Lucas Chassama **Registrar-Tanzania Meat Board** 





## THE UNITED REPUBLIC OF TANZANIA



(Made under Regulation 5(4))

## CERTIFICATE OF REGISTRATION FOR A SLAUGHTER FACILITY

Reg. No: TZ 021

## A certificate of registration is hereby issued to Union Meat Abattoir having met the conditions set.

Type of slaughter facility. Export Abattair The facility is located at. Block B, Plot 10, Kwatoka-CHALINZE Address: P.O. BOX 9104 Dar-es-salaam



